



Channel Partner Program

GLOBAL CAPACITY OFFERS SIMPLE AND UBIQUITOUS REACH OF NETWORK SERVICES FOR YOUR CUSTOMER

Grow With Global Capacity

Global Capacity's brand promise of Connectivity Made Simple™ delivers an industry-leading experience for channel partners that accelerates their business success. Partnering with Global Capacity simplifies and streamlines the entire network connectivity buying process from design, pricing, ordering and delivery through ongoing service and business management.

Channel Partners Choose Global Capacity For:

- **Multi-site, multi-state, multi-country network solutions.** Global Capacity removes the complexity of sourcing and managing multiple suppliers across divergent geographies delivering services with one MSA, SLA, and invoice regardless of location or access solution. The Global Capacity network provides businesses with the right network solution to effectively connect all of their sites.
- **Industry Solutions.** Work with a network service provider who has experience in designing and delivering network connectivity solutions to meet the unique needs of industry verticals such as retail and healthcare. Retail network solution provides security for credit card transactions and support for data communications for key retail applications—including POS, back office systems, training, digital video surveillance and even customer Wi-Fi access.
- **International connectivity.** Grow your revenue in markets with more opportunity and less competition. With an experienced team and a broad range of suppliers, Global Capacity not only knows what service options are available from which international providers, we have competitive pricing to win new business.
- **Direct connectivity to Cloud providers.** As an approved service provider for the top Cloud service providers including Google Cloud Platform, Amazon Web Services (AWS) and Equinix Cloud Exchange, Global Capacity provides direct, secure connectivity to simplify and shorten the time it takes to connect to the Cloud.

GLOBAL CAPACITY IS COMMITTED TO SIMPLIFYING THE CONNECTIVITY PROCESS AND ENABLING CHANNEL PARTNERS TO PROVIDE THEIR CUSTOMERS WITH THE RIGHT NETWORK SOLUTIONS TO EFFECTIVELY CONNECT TO THE DESTINATIONS OF THEIR CHOICE.

Global Capacity Products

Global Capacity Channel Partners have the ability to offer their customers Global Capacity's full suite of products and solutions. Our most popular products include Internet, Private Line Services, and MPLS solutions that are delivered over a variety of access technologies including Ethernet, T1, Cable DSL and Fiber.

Business Internet: Global Capacity offers a national flat rate business-class bandwidth up to 100 Mbps to over 2.2 million business addresses across 58 metro markets in 28 states. Dedicated Internet Access (DIA) service offers high-speed, high reliability, symmetric Internet access with business-critical performance guaranteed by an end-to-end Service Level Agreement (SLA).

Broadband Internet: Asynchronous Broadband Services offer different rates for data downloads and uploads. This option allows businesses to fully utilize their purchased capacity without paying extra for unneeded bandwidth. Global Capacity's Asymmetrical Ethernet Service is the preferred choice for businesses as it offers true business-class uptime guarantees and application support. Additionally, service over digital subscriber lines is the reliable choice for wired Internet of Things (IoT) connectivity.

Private Line Services: The Global Capacity Private Line Services deliver the flexible, scalable, and dedicated point-to-point configurations business' need to reliably transport sensitive data and critical applications between two sites. Ethernet, TDM and Wavelength Private Line services pass the public Internet and transfer data safely and securely over the Global Capacity network.

MPLS: The Global Capacity MPLS VPN services enable businesses to connect multiple sites across the nation, keeping WAN traffic secure and protected within the Global Capacity network, without traversing the public Internet. Our MPLS consolidates business applications onto a single private network with up to four classes of services, built-in security, and a wide selection of access technologies for maximum performance and flexibility.

Program Benefits

Global Capacity's channel market strategy is focused on delivering simple, effective and ubiquitous reach of network services for our agents' end customers.

Simplified Solutions. Partners are able to easily and quickly obtain the most cost-effective and efficient connectivity solutions across the metro, country or globally, ensuring their customers a winning solution, regardless of complexity.

Dedicated Channel Support. The Channel Partner Program provides a dedicated team of experienced professionals that work to ensure partner success through all stages of the sales process and through service delivery and ongoing support.

Tools for Success. Global Capacity offers its Channel Partners ongoing training, online sales and support tools including access to its award-winning One Marketplace Partner Portal for simple pricing, ordering, and ongoing business support. Global Capacity partners with MasterStream™ to provide agent partners easy access its portfolio of products.

About Global Capacity

Global Capacity is the leading connectivity as a service company that improves the efficiency and reduces the cost of data network services globally. Through its One Marketplace, the company brings together customers and suppliers through automated platforms that provides ubiquitous network solutions delivering on its brand promise of Connectivity Made Simple. Global Capacity delivers its innovative solutions to telecommunication carriers, managed service providers, system integrators, and enterprise customers globally.

For more information on becoming a Global Capacity Partner, call 1-844-251-8938 or email: channelpartners@globalcapacity.com.

Service is not available in all areas and is provided subject to Global Capacity's standard Terms and Conditions